

2002 Early Out Statistics											
Dates:	2-4 to 3-31	4-1 to 4-7	4-8 to 4-14	4-15 to 4-21	4-22 to 4-28	4-29 to 5-5	5-6 to 5-12	5-13 to 5-19	5-20 to 5-26	5-26 to 6-2	SUB TOTAL
Calls Taken (Jon)	64,555	13,574	11,424	9,731	9,463	7,242	6,174	6,234	5,399	5,251	139,047
Billings Completed (Jon)	5,326	1,391	932	705	647	530	426	373	340	193	10,863
E-Mails Completed (Jon)	6,079	1,648	1,157	802	946	700	471	509	411	366	13,089
Letters Completed (Jon)	1,323	356	166	249	149	128	114	114	86	89	2,774
Walk Ins (Jon & Kathy)	1,320	769	865	1,315	2,064	976	159	97	73	52	7,690
Misc. Apps Sent (Jon)	-	580	465	270	139	18					1,472
"75" App Packets Pulled & Sent (Jon)	368	926	536	161	57	9					2,057
Auto Letters/Apps Sent (Kathy)	9,412	498	-	10	-	-					9,920
Conf Room D - Apps Picked Up (Deb)		183	85	66	74	24					432
Conf Room D - Apps Dropped Off (Deb)		148	361	718	1,248	432					2,907
Seminar Registrations by Mtg Date (Kathy)	1,449	4,062	2,737	1,608	1,542						11,398
Actual Attendance by Mtg Date (Kathy)	1,433	3,739	2,305	1,235	978						9,690
Seminars Held (Kathy)	17	35	23	18	13						106
Seminar Satisfaction Rates (Kathy)	98%	98%	99%	99%	99%						98%
Web Site Hits *reported monthly (Kathy)	153,785	April Data is not available					Monthly Report			25,152	178,937
Apps Returned Undeliverable (Kathy)	-	480	-	56	17	6	-	-	-	-	559
Apps Recd. - Eff Date 7-1 (Mary Ann)		274	381	505	568	226	9	7	5	-	1,975
Apps Recd. - Eff Date 8-1 (Mary Ann)		29	24	76	118	51	1	3	-	-	302
Apps Recd. - Eff Date 9-1 (Mary Ann)		27	58	106	113	56	-	1	-	1	362
Apps Recd. - Eff Date 10-1 (Mary Ann)		23	92	157	271	135	3	3	-	-	684
Apps Recd. - Eff Date 11-1 (Mary Ann)		193	526	1,032	2,010	1,373	21	3	1	2	5,161
Total Apps Received		546	1,081	1,876	3,080	1,841	34	17	6	3	8,484
EO Apps Revoked (Mary Ann)		-	2	-	-	-	71	289	17	-	379
Estimates Processed (Mary Ann)		412	917	1,740	2,697	2,004	422	69	8	51	8,320
Payroll Processed (Mary Ann)		-	-	-							-

2002 Early Out Statistics								
Dates:	6-3 to 7-8	7-9 to 8- 6	8-1 to 8-31	9-1 to 9-30	10-1 to 10-31	11-1 to 11-30	12-1 to 12-31	TOTAL
Calls Taken (Jon)								139,047
Billings Completed (Jon)								10,863
E-Mails Completed (Jon)								13,089
Letters Completed (Jon)								2,774
Walk Ins (Jon & Kathy)								7,690
Misc. Apps Sent (Jon)								1,472
"75" App Packets Pulled & Sent (Jon)								2,057
Auto Letters/Apps Sent (Kathy)								9,920
Conf Room D - Apps Picked Up (Deb)								432
Conf Room D - Apps Dropped Off (Deb)								2,907
Seminar Registrations by Mtg Date (Kathy)								11,398
Actual Attendance by Mtg Date (Kathy)								9,690
Seminars Held (Kathy)								106
Seminar Satisfaction Rates (Kathy)								98%
Web Site Hits *reported monthly (Kathy)	19,474	24,468	21,171	20,024	27,606	20,165	22,323	334,168
Apps Returned Undeliverable (Kathy)								559
Apps Recd. - Eff Date 7-1 (Mary Ann)								1,975
Apps Recd. - Eff Date 8-1 (Mary Ann)								302
Apps Recd. - Eff Date 9-1 (Mary Ann)								362
Apps Recd. - Eff Date 10-1 (Mary Ann)								684
Apps Recd. - Eff Date 11-1 (Mary Ann)								5,161
Total Apps Received								8,484
EO Apps Revoked (Mary Ann)								379
Estimates Processed (Mary Ann)								8,320
Payroll Processed (Mary Ann)	192	1,804	407	488	1,002	3,834		7,727